

# Optimization of Electricity Retailer's Contract Portfolio Subject to Risk Preferences

Janne Kettunen, *Member, IEEE*, Ahti Salo, and Derek W. Bunn

**Abstract**—When an electricity retailer faces volume risk in meeting load and spot price risk in purchasing from the wholesale market, conventional risk management optimization methods can be quite inefficient. For the management of an electricity contract portfolio in this context, we develop a multistage stochastic optimization approach which accounts for the uncertainties of both electricity prices and loads, and which permits the specification of conditional-value-at-risk requirements to optimize hedging across intermediate stages in the planning horizons. Our experimental results, based on real data from Nordpool, suggest that the modeling of price and load correlations is particularly important. The sensitivity analysis is extended to characterize the behavior of retailers with different risk attitudes. Thus, we observe that a risk neutral retailer is more susceptible to price-related than load-related uncertainties in terms of the expected cost of satisfying the load, and that a risk averse retailer is especially sensitive to the drivers of the forward risk premium.

**Index Terms**—Electricity market, retailer's contract portfolio optimization, risk management, stochastic optimization.

## I. INTRODUCTION

**E**LECTRICITY retailers face the problem of meeting instantaneous and variable loads which they may need to satisfy by purchasing electricity from wholesale power markets through spot and forward contracts. Optimizing this process is socially important and analytically challenging, incorporating volume as well as extreme price risks [1], [2]. Wholesale power is increasingly being produced and traded via exchanges as an energy commodity, but its stochastic characteristics and risks are influenced by its delivery as an essential service to end-users. As a consequence, with companies facing uncertainties about their future loads as well as prices, the development of optimization models that allow power utilities to make appropriate production and trading decisions to maximize expected profits within specific risk constraints [3]–[10] presents extreme and special characteristics compared to other commodities and financial markets [11], [12]. Electricity cannot be stored, but customers expect a high standard of service, and thus utilities bear

load as well as price risk. Furthermore, spot price and load are correlated, often in a nonlinear manner, as in the example we report later where the correlation is stronger at higher levels of load. Both load and price time series exhibit daily, weekly and annual seasonality, volatility clustering (periods of low and high variance in the time series), mean reversion (a tendency for the time series to revert to a stationary average), and in the case of prices, forward risk premiums (persistent differences between the forward prices and their expected spot prices) are amplified through the irregular, but not infrequent, spot price spikes that emerge at times of resource scarcity. A distinctive methodological challenge is, therefore, to formulate a multi-period contract portfolio that incorporates the correlated price and demand risks, both of which evolve stochastically in path-dependent processes, such that risks are managed efficiently throughout the contracting horizon.

Conventional approaches to constructing the forward contract portfolio have approximated the stochastic processes of the electricity prices and loads using simulations, moment matching, and models adapted from financial markets. These, however, have not included the correlation between price and load. For example, [13] simulates uncertainties accounting for mean-reversion based on an extended Ornstein–Uhlenbeck process [14], [15] construct their scenario trees using Monte Carlo simulation and a scenario reduction technique [6], [16] uses scenarios that are based upon user-specified moments; while various financial market models have been used in electricity markets to model options and the dynamics of the forward prices [17]–[21]. Overall, there exists an extensive line of research in scenario generation techniques [22]–[27], but, as far as we are aware, contract portfolio optimization within power risk management has not adequately reflected the correlation between load and spot prices. In this paper, we seek to be innovative in adapting the HSS scenario tree building method [28]–[30] to capture this correlation within an optimized contract risk management process.

In risk management, research has mostly focused on extreme risks. For example, [7] focuses upon “value-at-risk” (VAR) measures, which are the extreme fractiles of the loss distributions, to constrain expected losses at a given level of confidence. But, although VAR is the de facto standard for risk compliance monitoring in the financial sector [31], it is not a “coherent” (defined later) risk measure [32]–[36] and hence may not capture correctly the portfolio diversification benefits. Consequently, conditional-VAR (CVAR), which measures the weighted average loss of the tail events, for a given fractile, is “coherent” and theoretically preferable [35]. Furthermore, since it can be formulated using linear programming [37], CVAR constraint portfolio opti-

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J. Kettunen is with the Haskayne School of Business and Institute for Sustainable Energy, Environment, and Economy, University of Calgary, Calgary, AB T2N 1N4, Canada (e-mail: jskettun@ucalgary.ca).

A. Salo is with the Systems Analysis Laboratory, Helsinki University of Technology, 02015 TKK Helsinki, Finland (e-mail: ahti.salo@tkk.fi).

D. W. Bunn is with Decision Science at London Business School, London NW1 4SA, U.K. (e-mail: dbunn@london.edu).

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mizations have gained popularity [13], [15], [38]–[40]. Hence, we use CVAR as our key risk measure and show that by specifying multiple constraints in intermediate time periods as well as at the end, it is possible to control for risk throughout the contract spanning horizon.

Specifically, we develop a contract portfolio optimization method, using multistage stochastic optimization [41], formulated primarily from the perspective of an electricity retailer who is contractually obliged to fulfill an uncertain demand 1) by buying electricity from the spot market and 2) by hedging spot price exposure with forward contracts for later delivery of electricity. The retailer seeks to minimize the expected cost of establishing these contracts subject to various risk constraints [13], [15], [38]. The problem is also analogous to that faced by an electricity generator who must produce electricity at an uncertain load level and sell this electricity at an uncertain spot price in a setting where it can also use forward contracts for hedging [42], [43]. In this journal, this topic has been considered from the generator side by [44] and [45] and in a retailer setting by [46]–[49]. We extend these approaches by considering a dynamic forward portfolio. Hence, the retailer can purchase and sell forwards over multiple time periods depending on the evolution of the electricity prices and loads.

The contract portfolio optimization model presented here is innovative in that it integrates 1) correlation between spot price and demand, 2) risk premiums in forward contracts, and 3) temporal risk preferences in intermediate time periods over the contracting horizon. Results from numerical experiments with real data from Nordpool indicate that it is essential to model the demand and price correlations to achieve efficiency. They also yield some behavioral insights. For example, a risk neutral retailer is more susceptible to price-related than load-related uncertainties in terms of the variability in the cost of satisfying the demand, whereas a risk averse retailer is more sensitive to the risk premium and demand-related uncertainties.

The paper is organized as follows. Section II introduces the decision problem, Section III develops the portfolio optimization approach, and Section IV presents numerical results which are based on empirical data. Section V concludes with a discussion of practical implications and future research directions.

## II. DECISION PROBLEM

The problem is formulated from the perspective of the electricity retailer, who has to serve electricity demand through purchases from the spot and forward wholesale markets. However, both the demand and the spot electricity prices are uncertain. They are both assumed to follow a mean reverting processes, i.e., deviations from the local average price and load are expected to revert back to the local averages. This is a standard model in power and other energy commodities [10], [50]. Furthermore, deviations from the averages show volatility clustering, i.e., periods of high and low volatilities, again a standard heteroscedastic characteristic of power prices. In addition, we model the nonlinear relation between price and demand with the correlation coefficient increasing exponentially with respect to demand. The service costs of the retailer, without forward contracts, are the simple product of spot price and load. The risks of

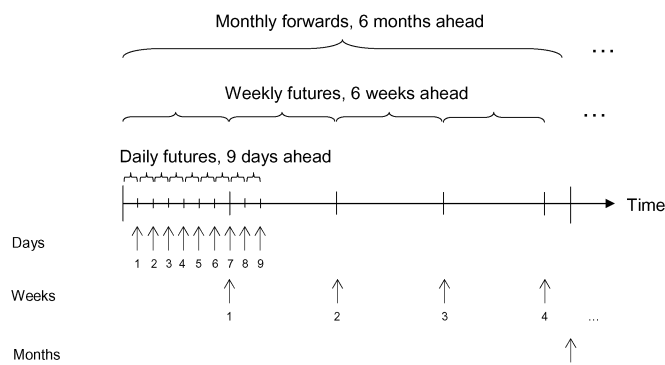


Fig. 1. Daily and weekly future contracts and monthly forward contracts.

the retailer are the extreme service costs which occur when both load and spot prices are high. The retailer can reduce its exposure to risks by purchasing forward contracts for later delivery periods, e.g., in the Nordic Power Exchange Nordpool there are daily contracts available for up to nine days ahead, weekly contracts for up to six weeks ahead, monthly forwards for up to six months ahead, as well as quarterly and yearly contracts for several years ahead (see Fig. 1). As with the other liquid forward markets, e.g., U.K., Germany, the products traded become increasingly aggregated as the contract extends further into the future. Typically in Europe, traders will deal mainly in baseload contracts (i.e., continuous supply) in the longer term, from a year to three years ahead. Over the medium term, for quarterly and weekly periods, the demand profile will be coarsely hedged with a simple mixture of two products, peakload (i.e., continuous power for the whole daytime, e.g., 8 am to 8 pm) and baseload. Only at the daily, or day-ahead, spot market or power exchange, would the expected demand be re-profiled from the two baseload and peakload products into hourly positions. This progression of granularity is necessary in order to concentrate the liquidity in trading. Thus, in those markets with active, liquid forward trading, spot trading may actually account for less than a few percent of the total volume, as it would be mainly associated with this re-profiling of peak and base contracts into hourly (or half-hourly in the U.K.) physical commitments. Risk management therefore evolves in several horizons: a longer term portfolio of quarterly and annual contracts, a midterm portfolio of weekly and monthly products, and short-term day-ahead to daily operations trading. In this paper, we are concerned with the midterm horizon, which tends to be the most active, and of course this work only applies to those markets with sufficient liquidity in forward contracting.

The retailer can adjust the contract portfolio within the horizon in each consecutive time period by selling some of the existing contracts or by purchasing additional contracts. Forward contracts are likely to involve risk premiums, i.e., the forward price may differ from the expected spot price due to the different risk aversions between supply and demand participants in the market or their relative market power [51]. In our analysis we treat “forward” and “futures” contracts as similar (and use the terms interchangeably), even though as products they can differ in their implications on whether the contracts will ultimately lead to physical delivery or a purely financial

settlement at expiry. Since, we are assuming a midterm horizon in a market sufficiently liquid to allow participants to trade out of physical positions, these become effectively identical in our analysis.

The retailer's optimal contract portfolio is computed using modules for scenario generation and contract portfolio optimization. The scenario generation module takes 1) forward prices, 2) expected loads, 3) conditional standard deviations and mean reversions of spot price and load, 4) forward premiums, and 5) correlation parameters as exogenous input. The forward prices are observed directly from the market while the other parameters can be estimated using historical time series data. Based on the estimated parameters, the discrete time scenario tree accounting for the unique characteristics of the stochastic processes of the spot price and demand are generated. The second module uses the generated scenario tree and optimizes the contract portfolio while accounting for the time-dependent risk constraints. This provides optimal purchasing and selling decisions for contracts at the specific time points as well as the contingency plan. Overall, it is assumed that the retailer's objective is to minimize the expected cost of the contract portfolio while meeting its risk constraints.

Note that the existence of long-term bilateral electricity supply contracts, which the retailer can use to secure a pre-specified amount of electricity at a pre-specified price, or own-generation, do not affect this model. The reason is that their inclusion does not remove the risk management need because a retailer still needs to adjust the remaining portion of the electricity load via spot market and use contracts to hedge these risks [48]. Also, because the problem is formulated from the cost minimization perspective, there is no need to model the retailer's revenues that are received from the end-users.

### III. MODEL SPECIFICATION

#### A. Scenario Tree

We define the following parameters:

$P_t, L_t$	instantaneous electricity spot price and load, i.e., price and load per time unit when the time interval is infinitesimally small;
$c_P, c_L$	mean reversion factors of price and load;
$\theta_t, \vartheta_t$	instantaneous means to which price and load revert;
$\sigma_{\tilde{P}_t}, \sigma_{\tilde{L}_t}$	instantaneous standard deviations of price and load;
$\rho_t$	instantaneous correlation between price and load.

The scenario tree is generated for a finite planning horizon over  $t = 0, \dots, T$  time periods. The uncertainties pertain to the instantaneous electricity spot price  $P_t$  and load  $L_t$  which follow mean-reverting Ornstein–Uhlenbeck stochastic process

$$\begin{aligned} d\tilde{P}_t &= c_P(\theta_t - \tilde{P}_t)dt + \sigma_{\tilde{P}_t} dW_{1,t} \\ d\tilde{L}_t &= c_L(\vartheta_t - \tilde{L}_t)dt + \sigma_{\tilde{L}_t} dW_{2,t} \end{aligned} \quad (1)$$

where  $\tilde{P}_t = \ln(P_t/E(P_t))$ ,  $\tilde{L}_t = \ln(L_t/E(L_t))$ ,  $dW_{1,t}$ , and  $dW_{2,t}$  are correlated Wiener processes such that  $E[dW_{1,t}, dW_{2,t}] = \rho_t dt$ . These processes are modeled with the extension of the HSS scenario tree [30] which generates a recombining discrete time scenario tree of two correlated binomial trees. Binomial trees are used because the computational burden is thus lower than if trees had greater number of branches. The number of scenarios grows exponentially with respect to the number of time periods and child nodes, i.e., by using two binomial trees, the number of scenarios in period  $t$  is  $2^{2t}$ . Binomial trees are commonly used in finance to represent the path-dependent evolution of an uncertainty [52], [53].

The advantages of the extension of the HSS scenario generation method are, among others, that it 1) matches initially the market observed future prices and 2) provides an arbitrage-free pricing environment. The method can be used to approximate a correlated multivariate-lognormal process exhibiting mean-reversion and volatility clustering. Thus, it can capture essential characteristics of the electricity price and load processes if applied at the daily, weekly, or monthly intervals in which the future and forward contracts are also specified at the Nordpool. The HSS method does not, for instance, incorporate spikes, which are more pronounced in higher frequency, hourly level [54].

The steps of building the HSS scenario tree for correlated price and load consist of the computation of 1) nodal values for price and load, 2) scenario probabilities, and 3) future prices.

1) *Nodal Values*: To compute nodal values, we define movements in the scenario tree as follows. Let  $s^0$  be the base scenario in period  $t = 0$  and  $S^t$  be the set of all scenarios in period  $t$ ; there are  $2^{2t}$  such scenarios because we have two uncertainties that are modeled as binomial trees. A scenario  $\mathbf{s}^t$  is represented as a  $2 \times t$ -matrix whose elements consist of binary variables  $s_{L,j}^t$  for load movements and  $s_{P,j}^t$  for price movements in period  $j$ ,  $j = 1, \dots, t$

$$S^t = \{\mathbf{s}^t \in \mathbb{R}_{2 \times t} | s_{i,j}^t \in \{0, 1\}, \quad i = L, P, \quad j = 1, \dots, t\}.$$

The unique immediate predecessor of scenario  $\mathbf{s}^t \in S^t$  ( $t > 0$ ) is  $b(\mathbf{s}^t) = \mathbf{s}^{t-1} \in S^{t-1}$  such that  $s_{i,j}^{t-1} = s_{i,j}^t$ ,  $i = L, P$ , and  $j = 1, \dots, t-1$ . All the preceding scenarios of  $\mathbf{s}^t$  are denoted by  $B(\mathbf{s}^t)$  (see Fig. 2).

The scenario matrices are interpreted so that  $s_{L,j}^t = 1$  means that the load in period  $j$  is higher compared to the expected load as seen on  $b(\mathbf{s}^j)$ , while  $s_{L,j}^t = 0$  corresponds to a lower load in period  $j$  compared to the expected load as seen on  $b(\mathbf{s}^j)$ . Likewise, higher and lower prices compared to the expected price as seen on  $b(\mathbf{s}^j)$  are denoted by  $s_{P,j}^t = 1$  and  $s_{P,j}^t = 0$ .

We also define

$P(\mathbf{s}^t)$	electricity spot price (EUR/MWh) in period $t$ in scenario $\mathbf{s}^t \in S^t$ ;
$L(\mathbf{s}^t)$	electricity load (MWh) in period $t$ in scenario $\mathbf{s}^t \in S^t$ ;
$u_{P_t}, d_{P_t}$	multiplicative increase and decrease in electricity spot price in period $t$ when $s_{P,j}^t = 1$ and $s_{P,j}^t = 0$ respectively;

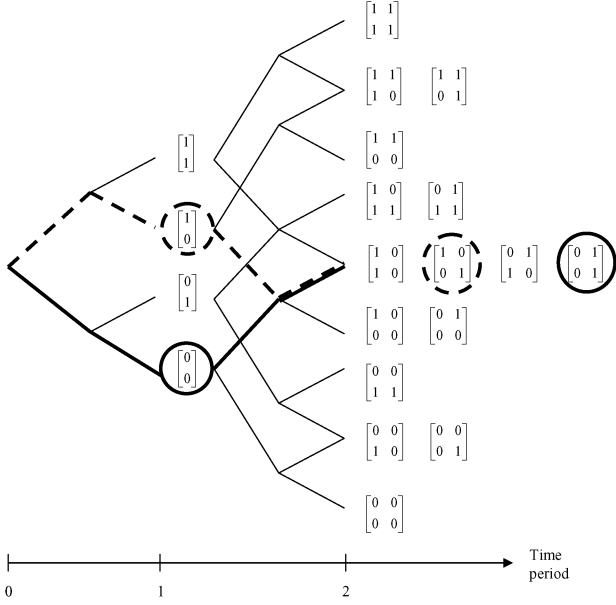


Fig. 2. Scenario tree with two example scenarios highlighted.

$u_{L_t}, d_{L_t}$  multiplicative increase and decrease in electricity load in period  $t$  when  $s_{L_t,j}^t = 1$  and  $s_{L_t,j}^t = 0$  respectively;

$n_P(\mathbf{s}^t)$  number of multiplicative increases in the price during periods  $1, \dots, t$  in scenario  $\mathbf{s}^t \in S^t$ , i.e.,  $n_P(\mathbf{s}^t) = \sum_{j=1}^t s_{P,j}^t$ ;

$n_L(\mathbf{s}^t)$  number of multiplicative increases in the load during periods  $1, \dots, t$  in scenario  $\mathbf{s}^t \in S^t$ , i.e.,  $n_L(\mathbf{s}^t) = \sum_{j=1}^t s_{L,j}^t$ ;

$E_0(P_t), E_0(L_t)$  expected spot price (EUR/MWh) and expected electricity load (MWh) in period  $t$  as seen at time 0;

$\sigma_{P_t}, \sigma_{L_t}$  conditional standard deviations of electricity spot price and load in period  $t$ ;

$M_0(t)$  market observed futures prices as seen at time 0 for delivery period  $t$ ;

$\pi_t$  risk premium (in % of future prices) for  $t$  periods later starting future.

The electricity spot price  $P(\mathbf{s}^t)$  and electricity load  $L(\mathbf{s}^t)$  in scenario  $\mathbf{s}^t$  are as follows [28]:

$$P(\mathbf{s}^t) = u_{P_t}^{n_P(\mathbf{s}^t)} d_{P_t}^{t-n_P(\mathbf{s}^t)} E_0(P_t) \quad (2)$$

$$L(\mathbf{s}^t) = u_{L_t}^{n_L(\mathbf{s}^t)} d_{L_t}^{t-n_L(\mathbf{s}^t)} E_0(L_t) \quad (3)$$

where

$$\begin{cases} u_{P_t} = (2e^{2\sigma_{P_t}})/(1 + e^{2\sigma_{P_t}}) \\ d_{P_t} = 2/(1 + e^{2\sigma_{P_t}}) \end{cases} \quad (4)$$

$$\begin{cases} u_{L_t} = (2e^{2\sigma_{L_t}})/(1 + e^{2\sigma_{L_t}}) \\ d_{L_t} = 2/(1 + e^{2\sigma_{L_t}}). \end{cases} \quad (5)$$

The expected spot prices  $E_0(P_t)$  can be obtained from the observed futures prices by removing the risk premiums [55]; hence, the model can be matched to observed prices of futures contracts

$$E_0(P_t) = \frac{M_0(t)}{1 + \pi_t}, \quad \forall t = 0, \dots, T. \quad (6)$$

2) *Scenario Probabilities:* We define

$p(\mathbf{s}^t)$	scenario $\mathbf{s}^t \in S^t$ probability in period $t$ ;
$p_P(\mathbf{s}^t),$ $p_L(\mathbf{s}^t)$	probabilities of the higher price and load in period $t$ in scenario $\mathbf{s}^t \in S^t$ compared to the expected levels as seen on $b(\mathbf{s}^t)$ ;
$\rho(\mathbf{s}^t)$	correlation of electricity price and load in period $t$ in scenario $\mathbf{s}^t \in S^t$ ;
$N, \lambda$	correlation parameters;
$F(\mathbf{s}^t, t')$	future contract prices as seen in period $t$ in scenario $\mathbf{s}^t \in S^t$ for the contract period $t'$ , $t' > t$ .

Scenario probabilities  $\forall \mathbf{s}^t \in S^t, t = 1, \dots, T$  can be computed by using the probabilities of the higher price  $p_P(\mathbf{s}^t)$  and load  $p_L(\mathbf{s}^t)$  compared to the expected levels as seen on  $b(\mathbf{s}^{t-1})$

$$p(\mathbf{s}^t) = \prod_{j=1}^t p_P(b^{t-j}(\mathbf{s}^t))^{s_{P,j}^t} [1 - p_P(b^{t-j}(\mathbf{s}^t))]^{1-s_{P,j}^t} p_L(b^{t-j}(\mathbf{s}^t))^{s_{L,j}^t} [1 - p_L(b^{t-j}(\mathbf{s}^t))]^{1-s_{L,j}^t} \quad (7)$$

Probabilities of the higher price  $p_P(\mathbf{s}^t)$  and load  $p_L(\mathbf{s}^t)$  compared to the expected levels as seen on  $b(\mathbf{s}^{t-1})$  can be computed following [30],  $t = 1, \dots, T$

$$\begin{cases} p_P(\mathbf{s}^t) = \frac{1}{\ln(u_{P_t}/d_{P_t})} \left[ \alpha_P(\mathbf{s}^t) + \beta_P \ln \frac{P(b(\mathbf{s}^t))}{E_0(P_{t-1})} \right. \\ \quad \left. + \gamma_P(\mathbf{s}^t) \ln \frac{L(b(\mathbf{s}^t))}{E_0(L_{t-1})} + \delta_P(\mathbf{s}^t) \ln \frac{L(\mathbf{s}^t)}{E_0(L_t)} \right. \\ \quad \left. - (-1 + n_P(\mathbf{s}^t)) \ln u_{P_t} - (1 + t - n_P(\mathbf{s}^t)) \ln d_{P_t} \right] \\ \alpha_P(\mathbf{s}^t) = \frac{1}{2} \left[ \beta_P(t-1) \sigma_{P_{t-1}}^2 - t \sigma_{P_t}^2 \right. \\ \quad \left. + \gamma_P(\mathbf{s}^t)(t-1) \sigma_{L_{t-1}}^2 + \delta_P(\mathbf{s}^t) t \sigma_{L_t}^2 \right] \\ \beta_P = 1 - c_P \\ \gamma_P(\mathbf{s}^t) = \rho(\mathbf{s}^t) \frac{\sigma_{P_t}}{\sigma_{L_t}} (-1 + c_L) \\ \delta_P(\mathbf{s}^t) = \rho(\mathbf{s}^t) \frac{\sigma_{P_t}}{\sigma_{L_t}} \end{cases} \quad (8)$$

$$\begin{cases} p_L(\mathbf{s}^t) = \frac{1}{\ln(u_{L_t}/d_{L_t})} \left[ \alpha_L + \beta_L \ln \frac{L(b(\mathbf{s}^t))}{E_0(L_{t-1})} \right. \\ \quad \left. - (-1 + n_L(\mathbf{s}^t)) \ln u_{L_t} - (1 + t - n_L(\mathbf{s}^t)) \ln d_{L_t} \right] \\ \alpha_L = \frac{1}{2} \left[ \beta_L(t-1) \sigma_{L_{t-1}}^2 - t \sigma_{L_t}^2 \right] \\ \beta_L = 1 - c_L. \end{cases} \quad (9)$$

The probabilities of lower prices and loads compared to the expected levels as seen on  $b(\mathbf{s}^{t-1})$  are one minus the probabilities of higher prices and loads compared to the expected levels as seen on  $b(\mathbf{s}^{t-1})$ . The increased correlation between load and price as a function of increasing load (i.e., similar to the increase

in the demand elasticity of price) is modeled through an exponential function. The parameters  $N$  and  $\lambda$  for the following formulation can be estimated from the market or by using marginal cost supply function:

$$\rho(\mathbf{s}^t) = Ne^{\lambda L(\mathbf{s}^t)}. \quad (10)$$

Based on the estimated parameters  $N$  and  $\lambda$ , it is possible to confirm that the correlation remains between  $[-1, 1]$  in all load levels that are computed using (3). If this is not the case, then the violating correlations can be gapped to  $[-1, 1]$ , for example. In other words,  $\forall \mathbf{s}^t \in S^t, t = 1, \dots, T$  if  $\rho(\mathbf{s}^t) > 1$ , then set  $\rho(\mathbf{s}^t) = 1$  and if  $\rho(\mathbf{s}^t) < -1$ , then set  $\rho(\mathbf{s}^t) = -1$ . If the violations occur frequently, it is worth investigating alternative specification for the correlation equation.

3) *Future Prices:* Future prices are computed at each node in period  $t$  for the later delivery  $t' > t$ . We assume that the contract period lasts the whole period  $t'$ , and hence, the future price is equivalent to the conditional expected spot price multiplied by the risk premium for that period. Therefore, the future price is

$$F(\mathbf{s}^t, t') = \frac{1}{p(\mathbf{s}^t)} \left[ \sum_{\mathbf{s}^{t'} \in S^{t'} | \mathbf{s}^t \in B(\mathbf{s}^{t'})} p(\mathbf{s}^{t'}) P(\mathbf{s}^{t'}) \right] (1 + \pi_{t'-t}). \quad (11)$$

4) *Scenario Tree Generation Steps:*

- 1) Obtain historical time series data regarding spot prices, future prices, and loads.
- 2) Estimate conditional standard deviations  $\sigma_{P_t}$  and  $\sigma_{L_t}$  using GARCH(1,1) model, for example.
- 3) Compute  $u_{P_t}, d_{P_t}, u_{L_t},$  and  $d_{L_t}$  using (4) and (5).
- 4) Calculate expected spot prices  $E_0(P_t)$  using (6), market observed futures  $M_0(t)$ , and estimated premiums  $\pi_t$ .
- 5) Estimate expected electricity loads  $E_0(L_t)$  based on historical data or experts' opinions, for example.
- 6) Calculate electricity spot prices  $P(\mathbf{s}^t)$  and electricity loads  $L(\mathbf{s}^t)$  with (2) and (3).
- 7) Estimate  $N$  and  $\lambda$  based on historical time series data applying the least squares method to the linearized version of (10).
- 8) Calculate probabilities of the higher price and load in scenario  $\mathbf{s}^t \in S^t$  compared to the expected levels as seen on  $b(\mathbf{s}^t)$  using (8) and (9) and finally the scenario probabilities  $p(\mathbf{s}^t)$  with (7).

B. *Contract Portfolio Optimization*

We define

$C(\mathbf{s}^t)$	cash position in period $t$ in scenario $\mathbf{s}^t \in S^t$ ;
$a$	initial cash position;
$r_t$	short rate at which cash accrues interest between periods $[t, t + 1]$ , $t = 0, \dots, T - 1$ ;

$x(\mathbf{s}^t, t')^+, x(\mathbf{s}^t, t')^- \in \mathbb{R}^+$	amount (MWh) of purchased and sold $t'$ period electricity at time $t$ in scenario $\mathbf{s}^t \in S^t$ ; if $t = t'$ contract is spot, if $t' > t$ future;
$x(\mathbf{s}^t, t')$	net amount (MWh) of electricity contracts at time $t$ in scenario $\mathbf{s}^t \in S^t$ , i.e., $x(\mathbf{s}^t, t') = x(\mathbf{s}^t, t')^+ - x(\mathbf{s}^t, t')^-$ ;
$X^t$	set of all purchased future contracts which delivery period ends in period $t$ ;
$\mathbf{M} \in \mathbb{R}_{T \times m}$	risk constraint matrix, $m \in \mathbb{Z}^+$ ;
$R_{1,\beta_1}, \dots, R_{T,\beta_m} \in \mathbb{R}$	pre-specified risk tolerance levels measured in conditional-cash-flow-at-risk;
$\alpha_{i,j} \in \mathbb{R}$	auxiliary variables, $i = 1, \dots, T, j = 1, \dots, m$ ;
$\beta_j \in [0, 1]$	probability of a non-tail event, $j = 1, \dots, m$ ;
$\kappa_j(\mathbf{s}^t) \in \mathbb{R}$	auxiliary variables in period $t$ in scenario $\mathbf{s}^t \in S^t$ , $j = 1, \dots, m$ ;
$RT_i \in \mathbb{R}$	reference target amount, which divides the scenarios into profit and loss scenarios, $i = 1, \dots, T$ .

The optimization problem is formulated using stochastic optimization [41] subject to cash-flow constraints, trading constraints, and risk management constraints. The stochastic optimization approach is advantageous in our setting because it permits the introduction of risk constraints also in intermediate time periods. This would be practically impossible with dynamic programming approaches [56] where the intermediate nodes represent the maximum cash position when discounting from the terminal time period and hence do not account for the cash-flow impacts of past decisions [57].

1) *Cash-Flow Constraints:* In period  $t = 0$ , the cash position in base scenario  $s^0$  is

$$C(s^0) = a - L(s^0)P(s^0) \quad (12)$$

where  $a$  is the initial cash position and  $L(s^0)P(s^0)$  is the cost of acquiring electricity for satisfying the load in the base scenario.

In period  $t = 1$ , the cash position in scenario  $\mathbf{s}^1 \in S^1$  consist of three parts: 1) cash position from the base scenario and interest on it,  $C(s^0)(1 + r_0)$  [58]; 2) cost of spot contracts purchased in  $\mathbf{s}^1$ ,  $-L(\mathbf{s}^1)P(\mathbf{s}^1)$ ; and 3) changes in the values of the future contracts purchased in the base scenario  $\sum_{t'=1}^T x(s^0, t')[F(\mathbf{s}^1, t') - F(s^0, t')]$ , i.e., futures contracts are

marked-to-market in every period. These components can be generalized to periods  $t = 1, \dots, T$  as follows:<sup>1</sup>

$$C(\mathbf{s}^t) = \underbrace{C(b(\mathbf{s}^t))(1+r_{t-1})}_{\text{previous cash position with interest}} - \underbrace{L(\mathbf{s}^t)P(\mathbf{s}^t)}_{\text{cost of spot}} + \underbrace{\sum_{i=0}^{t-1} \sum_{t'=t}^T x(\mathbf{s}^i, t') [F(\mathbf{s}^t, t') - F(b(\mathbf{s}^t), t')]}_{\text{futures marked-to-market}}. \quad (13)$$

2) *Trading Constraints:* We assume that the electricity retailer trades forward contracts primarily for hedging purposes and not for speculating. Hence, we do not permit the short selling of futures contracts (i.e., borrowing future contracts from a broker and selling it with the obligation to buy it back to the broker later), but permit the selling of previously purchased futures. These assumptions correspond to the following trading constraints  $t = 1, \dots, T - 1$ :

$$\begin{aligned} x(s^0, t')^- &= 0 \quad t' = 0, \dots, T \\ x(\mathbf{s}^t, t')^- &\leq \sum_{s' \in B(\mathbf{s}^t)} x(s', t') \quad t' = t + 1, \dots, T. \end{aligned} \quad (14)$$

3) *Risk Management Constraints:* Extreme risks can be taken into consideration by using VAR or CVAR risk measures [37], [59]. But although VAR is the de facto standard in the financial industry [31], it is problematic in that it does not fulfil the subadditivity condition [32]–[36] of the following four requirements on coherent risk measure, stated for risk measure  $\rho \in \mathbb{R}$  where  $x$  and  $y$  are random returns [60].

- 1) Translation invariance  $\rho(x + a) = \rho(x) - a \forall a \in \mathbb{R}$ .
- 2) Subadditivity  $\rho(x + y) \leq \rho(x) + \rho(y) \forall x, y$ .
- 3) Positive homogeneity  $\rho(\lambda x) = \lambda \rho(x) \forall \lambda \geq 0$ .
- 4) Positivity  $\rho(x) \leq 0 \forall x \geq 0$ .

We apply CVAR which is a coherent risk measure and can be solved using linear (convex) optimization formulation of [37]. This formulation can be used for a cash-flow version, conditional-cash-flow-at-risk (CCFAR), with minor modifications as presented. Extreme risks can be curtailed throughout the planning horizon by introducing concurrent CCFAR risk constraints at several confidence levels as follows,  $\mathbf{s}^t \in S^t$ ,  $t = 0, \dots, T$ ,  $i = 1, \dots, T$ ,  $j = 1, \dots, m$ :

$$\begin{aligned} \mathbf{M} &= \begin{pmatrix} R_{1,1} & \cdot & R_{1,m} \\ \cdot & \cdot & \cdot \\ R_{T,1} & \cdot & R_{T,m} \end{pmatrix} \\ R_{i,j} &\geq \alpha_{i,j} + \frac{1}{1 - \beta_j} \sum_{\mathbf{s}^i \in S^i} \kappa_j(\mathbf{s}^i) \\ \kappa_j(\mathbf{s}^i) &\geq p(\mathbf{s}^i) [RT_i - C(\mathbf{s}^i) - \alpha_{i,j}] \\ \kappa_j(\mathbf{s}^i) &\geq 0. \end{aligned} \quad (15)$$

<sup>1</sup>As we have a cost minimization problem, the retailer's revenues that are received from the end-users are not included. If the model were formulated for maximizing profits, an analogous approach could be used in which revenues, that are typically based on a pre-agreed price per consumed MWh, could be included by replacing  $P(\mathbf{s}^t)$  with  $P(\mathbf{s}^t)$  from which is subtracted the pre-agreed constant price.

We included in the above formulation reference target amounts  $RT_i$ . They allow to specify different reference, or benchmark, cash positions for each time periods shifting the CCFAR levels accordingly to reflect that the total cumulative benchmark costs increase in time.

4) *Objective Function and Complete Maximization Problem:* As in stochastic programming [41], we maximize the expected cash position (i.e., minimize expected costs) in the terminal time period

$$\max_{X^T, \alpha_i, j, \kappa(\mathbf{s}^t)} \sum_{\mathbf{s}^T \in S^T} p(\mathbf{s}^T) C(\mathbf{s}^T) \quad (16)$$

subject to constraints (12)–(15).

#### IV. NUMERICAL RESULTS FROM EMPIRICAL DATA

The experiments illustrate the key characteristics of stochastic optimization and its sensitivities to input parameters and concurrent risk constraints. The experiments were analyzed from the point of view of two different retailers of the electricity market: 1) a risk neutral retailer who uses few forward contracts and seeks to minimize the expected cost of its portfolio and 2) a risk averse retailer who uses substantial forward contracting and seeks to minimize its extreme risks measured in CCFAR. The experiments also test the following hypotheses.

- H1: An increase (decrease) in premiums increases (decreases) the cost of hedged portfolio. An increase in the premiums results in higher future prices which in turn increases the expected cost of the hedged portfolio, the more the futures are used.
- H2: An increase (decrease) in correlation increases (decreases) risk. High correlation means that load and spot are more likely to move together which means that there are more extreme events and risk.
- H3: An increase (decrease) in mean reversion decreases (increases) risk. Stronger mean reversion is expected to keep the values closer to their mean resulting in less extreme scenarios and less risk.
- H4: An increase (decrease) in the conditional standard deviation of spot price or load increases (decreases) risk.

The optimization problems were solved with the Dash Optimization software Xpress, run on a PC with a 700-MHz Pentium III processor, 256 MB of RAM, and Windows XP operating system. The running time of the optimization models was about 5 s.

##### A. Data

We consider the midterm horizon problem, with weekly and monthly level contracts, as these are the most actively traded [61], and may therefore represent a crucial stage in contract portfolio risk management process. This is without loss of generality, however, since an analogous approach can be used over different contract portfolio optimization horizons. We consider a six-week time horizon, which includes all forward contracts in the market with one-week periods. This resulted in a tractable model, which did not call for the use of scenario reduction methods [16], [22]. At the same time, this horizon was long enough for testing the above hypotheses and for

exploring the properties of the model and its sensitivities to input parameters. The weekly level of aggregation allowed us to ignore spot market spikes and issues of daily seasonality.

Weekly market data on six weeks futures were obtained on 24.3.2006 from the Nordic power exchange Nordpool. The premiums of the futures were estimated for this six-week period based on Nordpool's future and spot prices from the past seven years (weeks 13–18 in 1999–2005). The estimation of future premiums with a least squares approach resulted in the linear equation  $\Pi_t = 0.0183t + 0.1428$  that estimates the premiums for six one-week long futures  $t = 1, 2, 3, 4, 5, 6$ , each of which started from where the previous future ended as seen on March 24, for a similar method of estimating premiums (see, e.g., [55]). Our estimated coefficient of  $t$  is twice the magnitude of [55]. It is also positive as in their study suggesting that, within the estimation period, the premium increases the further ahead the starting date of the future contract is. This can be due to an increase in the risk aversion of power generators although the size of our data set does not warrant general conclusions. In an extensive study focusing on forward contracts, [62] shows that the premium is seasonal and can be even negative when the standard deviation of the electricity load is low.

We considered the future  $t = 1$  as the weekly spot price after accounting for the risk premium. The conditional weekly standard deviations for spot prices were estimated from the same seven-year data set. This was done by 1) taking a 26-week moving average of the data and 2) modeling the standard deviation of the difference of the moving average and the actual data with GARCH(1,1)  $\sigma_{P_t}^2 = \omega_P + \phi_P \varepsilon_{t-1}^2 + \theta_P \sigma_{P_{t-1}}^2$  so that the long-term trend and seasonal effects were filtered out. The estimated parameters were  $\omega_P = 56.02$ ,  $\phi_P = 0.85$ , and  $\theta_P = 0.35$ .

For the electricity load, we obtained the weekly loads in Finland for the period 1990–2005 from [63], of which we used 1% (comparable to the load in an average small town). The expected weekly electricity loads were estimated by taking an average load change in the past (weeks 13–18 in 1990–2005) and applying these expected changes to forecast expected loads in weeks 13–18 in 2006. The conditional weekly standard deviations for the loads were estimated from the same data set applying a GARCH(1,1) model  $\sigma_{L_t}^2 = \omega_L + \phi_L \varepsilon_{t-1}^2 + \theta_L \sigma_{L_{t-1}}^2$  for filtered data (similar to the estimation of the conditional spot price standard deviations). The estimated parameters were  $\omega_L = 1.17$ ,  $\phi_L = 0.44$ , and  $\theta_L = -0.18$ .

The estimation of load and spot price correlation parameters was based on weekly data for the six months prior to 24.3.2006, which reflected the capacity of electricity generation at the time the model was run (unlike the full set of data from seven years). The estimation was conducted by dividing the data into four segments based on load and evaluating the correlations in the segments, whereafter the least squares method was applied to the linearized version of (10). This resulted in  $N = 0.08$  and  $\lambda = 0.1$ . The mean reversion parameters were obtained by fitting with least squares method linear equations for the mean reversion processes of the spot price and load during weeks 13–18 in years 1999–2005. The means to which the spot and the load values revert are the expected spots and the expected loads for the corresponding week as seen in the beginning of week 13.

TABLE I  
DATA OF EXPERIMENTS (WEEKLY FUTURE PRICES AS SEEN ON 24.3.2006  
IN EUR/MW CONTRACT AND EXPECTED LOADS IN GWh)

Delivery period	Future price	Conditional standard deviation of spot	Premium on spot	Expected load	Conditional standard deviation of load
27.3-2.4	54.69	0	0.161	18.94	0
3.4-9.4	54.40	0.162	0.179	18.67	0.058
10.4-16.4	52.50	0.199	0.199	17.94	0.055
17.4-23.4	52.40	0.211	0.216	17.77	0.056
24.4-30.4	51.95	0.219	0.234	16.99	0.059
1.5-7.5	50.00	0.232	0.253	16.16	0.062

Mean reversion for spot price  $c_P = 0.2$  and load  $c_L = 0.4$ , correlation parameters  $N = 0.08$  and  $\lambda = 0.1$  (which implied that the effective range of the correlation coefficient was between 30% and 70%), the yearly interest rate was 2%, and trade fee was 0.03 EUR/MWh.

The estimated mean reversion parameters for the spot and the load were 0.2 and 0.4, respectively. The data of the experiments are summarized in Table I.

Some simplifications and adjustments were made in the experiments. In the scenario tree generation, probabilities of the higher and lower prices and loads compared to the expected levels were rounded to obtain values between zero and one, as suggested by [28]; this is because the HSS model can, at times, result in probabilities that are either negative or greater than one if correlation between the modeled variables is very strong [28].<sup>2</sup> This rounding of probabilities between zero and one can mean that the tree does not match the values of the observed futures perfectly. To avoid this, the nodal values were re-scaled after the tree was created and a perfect match achieved (for similar approach, see [30]). Reference [30] also demonstrates that re-scaling can be done as “the computation of the probabilities is independent of the means of the process” and thus the structure of the stochastic process remains correct. Fig. 3 shows the scenarios in time periods  $t = 0$  and  $t = 1$ , after re-scaling. In the terminal period,  $t = 5$ , there are  $4^5 = 1024$  scenarios and the ranges of values that load and price can obtain, given  $p(\mathbf{s}^t) > 0$ , are [13.39, 19.42] and [11.57, 117.75], respectively.

Taxation issues were ignored, and it was assumed that the purchased contracts do not influence contract prices. We also assumed that future contracts can be purchased in any size of units, although in reality, the minimum contract volume is 1 MW.

## B. Results

The experiments were conducted to compare the mean-CCFAR efficiency of 1) our proposed stochastic optimization, 2) periodic optimization, and 3) a fixed allocation strategy (in which futures were purchased according to the following fixed percentages of the load 80%, 70%, 60%, 50%, and 40% for the one, two, three, four, and five weeks dated futures, respectively). Periodic optimization approach differs from the stochastic optimization approach by determining a single optimal portfolio for each period instead of computing the optimal

<sup>2</sup>We observed that this phenomenon occurred also if the mean reversion parameters or conditional standard deviations were high.

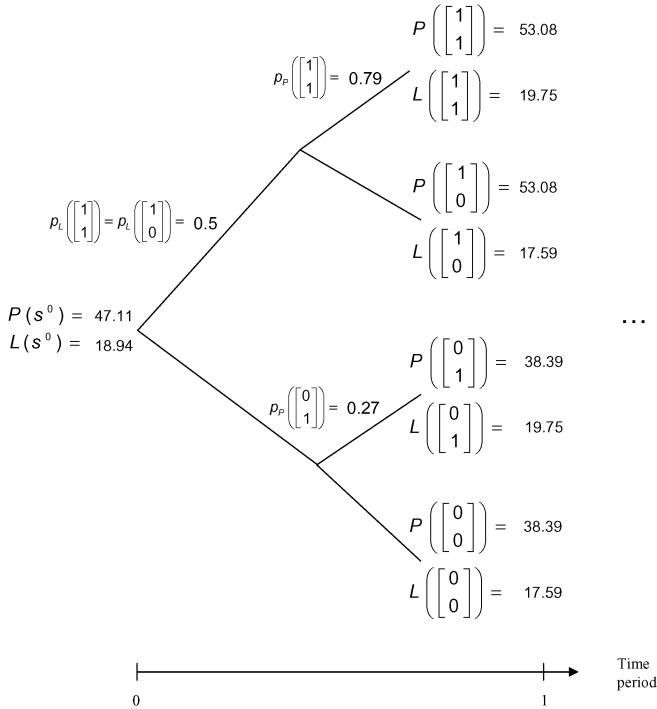


Fig. 3. Generated scenarios for periods  $t = 0$  and  $t = 1$ .

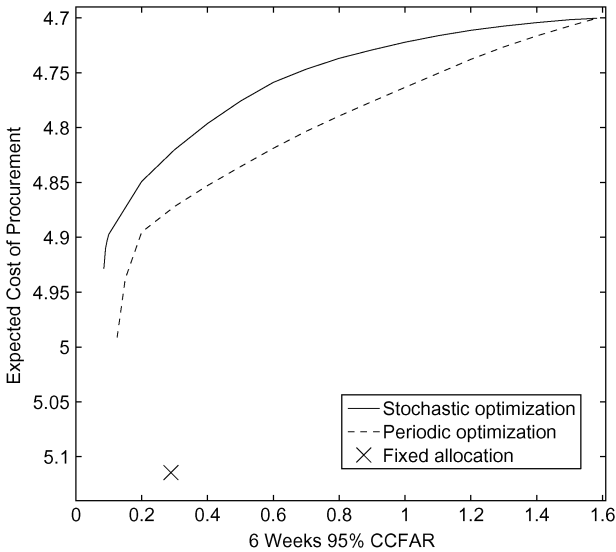


Fig. 4. Comparison of stochastic optimization, periodic optimization, and fixed allocation (figures in million EUR).

portfolio for each scenario in each period. Periodic optimization is conducted over the same scenario tree using (12)–(16) but replacing  $x(\mathbf{s}^t, t)^+$ ,  $x(\mathbf{s}^t, t)^-$ , and  $x(\mathbf{s}^t, t)$  with period specific decisions  $x(t, t)^+$ ,  $x(t, t)^-$ , and  $x(t, t)$ , respectively. Periodic optimization approach is used, for example in Monte Carlo simulations, when the optimization is done over each simulation trial independently, and the decisions are averaged out for each period in the end.

Fig. 4 shows the mean-efficient frontiers with respect to the six-week 95% CCFAR, in which losses relate to an initial budget of 5.2 million EUR. The stochastic optimization is the most efficient one with respect to the expected cost and CCFAR. For

example, a comparison of stochastic optimization with fixed allocation indicates that the same risk level (as measured by 95% CCFAR) can be attained at about 5.6% lower cost in relation to the initial budget. The gap between the methods can be expected to increase if the risks increase due to changes in correlation, standard deviations, or mean reversions.

From the point of view of the risk averse retailer, which corresponds to the leftmost end of the curve, the stochastic optimization approach provides significant benefits in reduction of expected cost as contract portfolio is efficiently managed. For the risk neutral retailer, which corresponds to the rightmost end of the curve, the benefits of the stochastic optimization method are less significant because only a few futures are purchased.

When the hypotheses H1–H4 were tested with respect to changes in the input parameters, these hypothesis were validated (see Fig. 5). Specifically, the impact of increased premiums can be seen in Fig. 5(a). For the risk neutral retailer (the rightmost end of the curves), the change in premiums does not have impact on the expected cost. In contrast, for the risk averse retailer (the leftmost end of the curves), the increased premiums result in significantly higher expected cost. In fact, the impact on expected cost is stronger the more hedging is conducted.

The change in the risk (H2, H3, and H4) can be observed similarly by comparing the horizontal changes of the risk neutral retailer, for example. Fig. 5(e) and (f) shows that for the price-related input parameters, the change in risk strongly depends whether the retailer is risk averse or risk neutral. This can be seen by comparing the horizontal differences between the curves for risk averse and risk neutral retailer. As can be seen, the risk averse retailer is almost immune to variability in price-related input parameters while the risk can vary significantly for risk neutral retailer. Also it can be observed that uncertainty in load-related input parameters causes roughly equal amount of risk for both risk averse and risk neutral retailers [see Fig. 5(c) and (d)]. This effect can be explained by noting that their future contracts provide a perfect hedge against price changes but cannot capture volume risks. Thus, both retailers need to pay attention to the load-related uncertainties and possibly use swing options to protect against the volume risks. However, the risk neutral retailer also has to be concerned about the price-related risks which result in greater variability in risk than load-related uncertainties.

Further experiments were also run with the correlation being zero [see Fig. 5(b)] to analyze how much risk this assumption underestimates compared to the model with positive exponential correlation. Similar tests were also run for the correlation parameter  $\lambda$  and corresponding results were obtained. The difference was significant for the risk neutral retailer as risk was underestimated by approximately 23%, in absolute terms about 0.3 million EUR, while the effect was less for risk averse retailer. Thus, including correlation into the analysis was important.

The robustness of the optimum strategies were also evaluated by observing how close the optimal contract portfolio strategy of the original problem, i.e., solution for a given risk aversion, were to the efficient frontiers when the input parameters were changed one at a time. The results suggested that the optimal strategies of the original problem were not sensitive



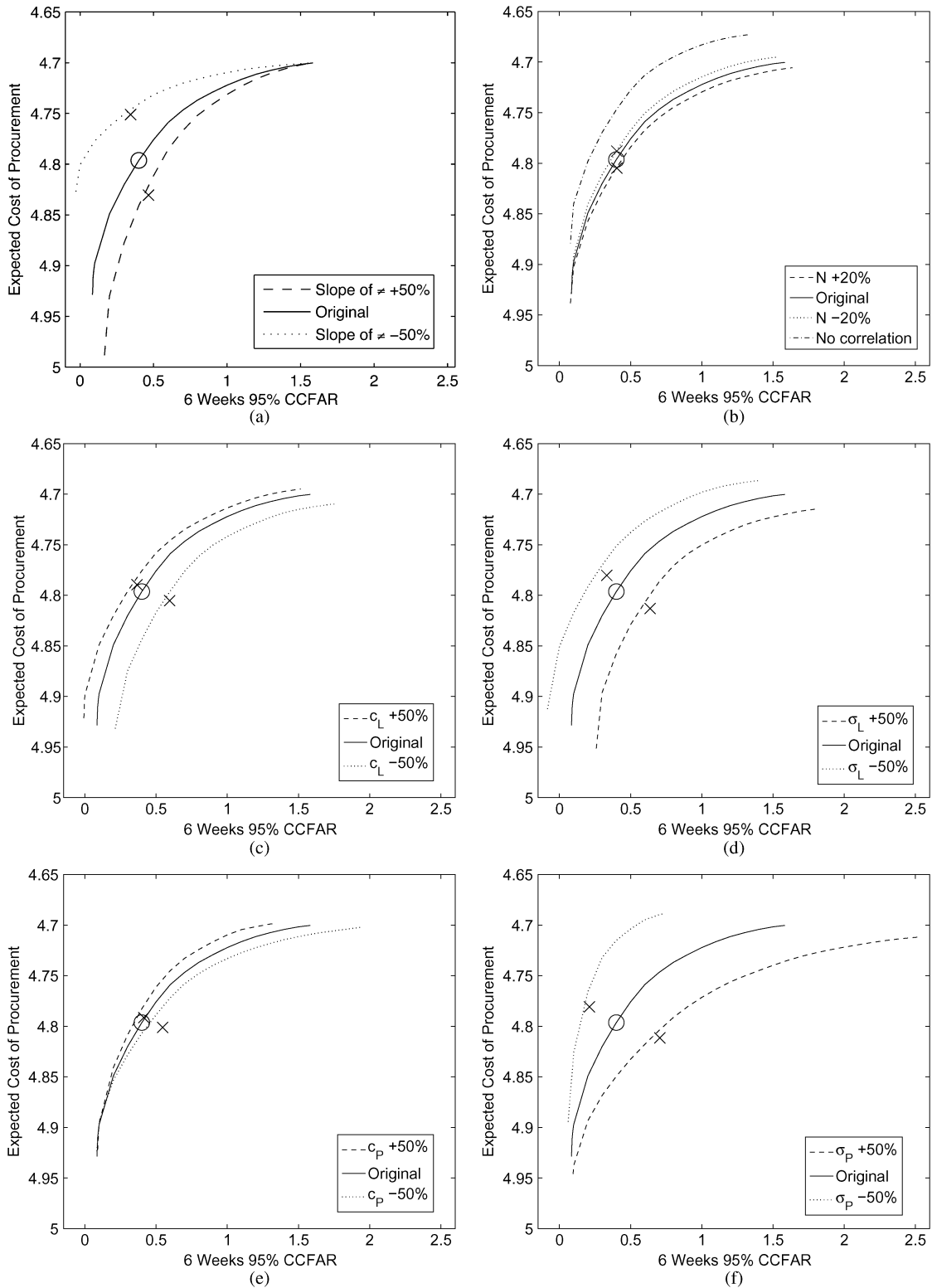


Fig. 5. Sensitivity of mean-CCFAR efficient frontier with respect to changes in (a)  $\pi$ , (b)  $N$ , (c)  $c_L$ , (d)  $\sigma_L$ , (e)  $c_P$ , and (f)  $\sigma_P$ .

Note, the change in premiums corresponded to the change in the gradient and in conditional standard deviations to a parallel shift.

to the changes in the input parameters. These are illustrated also in Fig. 5. Here the point marked with “O” is the optimal contract portfolio strategy of the original problem, when six week CCFAR constraint was set to 0.4 million EUR, and is thus on the mean-CCFAR efficient frontier. The points marked

with “X” are computed applying the original contract portfolio with 50%<sup>3</sup> higher and lower, respectively, than originally.

<sup>3</sup>For  $N$ , we used 20% as an increase of 50% would have resulted correlation values that were greater than 1.

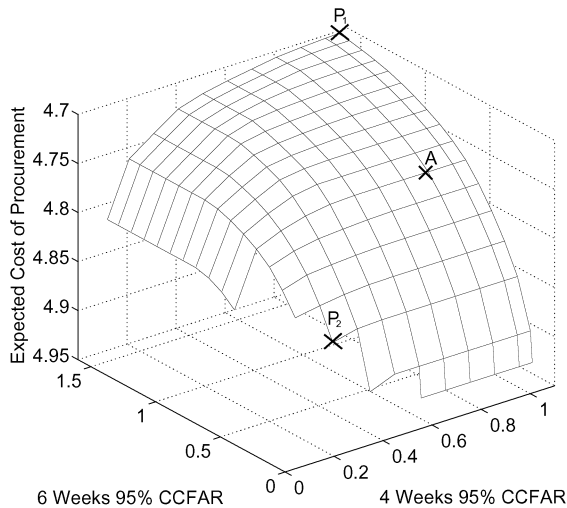


Fig. 6. Mean efficient surface with respect to four weeks and six weeks 95% CCFAR (figures in million EUR).

Finally, we conducted experiments to analyze the effects of introducing a risk constraint matrix (with two risk constraints) compared to a single risk constraint. For this purpose, we plot the mean-CCFAR efficient surface with respect to four and six weeks 95% CCFAR, which losses relate to a budget of 3.5 and 5.2 million EUR, respectively (see Fig. 6). The risk neutral retailer is located in this graph close to the corner marked as  $P_1$  at which point the cost of the portfolio is minimized. The risk averse retailer is close to the extreme corners in the opposite end, for example at point marked as  $P_2$ , depending on the required level of risks at six and four weeks.

In Fig. 6, we also highlight a point A which represents a situation when the expected procurement costs are minimized and a risk constraint only on the six weeks 95% CCFAR is applied at the level of 0.6 million EUR. At this point, the risk at the intermediate four weeks 95% CCFAR is not curtailed. However, by setting an additional constraint for the four weeks 95% CCFAR at the level of 0.4 million EUR, it is possible to reduce the four weeks risk by approximately 50% (in absolute terms roughly 0.5 million EUR) while the increase in cost is insignificant being only by 0.1% (in absolute terms only 0.005 million EUR). Consequently, setting constraints concurrently at several time periods can reduce significantly the intermediate period risks which can be important, for example due to regulatory reasons or if the company is close to financial distress.

## V. CONCLUSIONS

Our results suggest that the stochastic optimization approach can be more efficient for risk management by an electricity retailer than periodic optimization or fixed allocation approaches. This result can be attributed to the fact stochastic optimization uses the path dependency of information along individual scenario paths to optimize hedging in each period. This result is also analogous to the findings of [6] which compares the effectiveness of a production and hedging portfolio using dynamic and static models for electricity production.

One of the key insights from the numerical studies is that it is important to incorporate the correlation between spot price and

load into the model as correlation increases the probability of the extreme outcomes and hence risks. The results of the experiments also suggest that a risk neutral retailer would be more concerned about the price-related uncertainties, which result in greater variability in risk, than load related uncertainties. A risk averse retailer, on the other hand, should estimate carefully the risk premiums which strongly affect the expected cost and should also use derivatives, such as swing contracts, to hedge for load-related uncertainties. Overall the model is relatively robust in that the solutions remain close to the efficient frontier even if there are minor variations in the input parameters.

Our approach also includes CCFAR constraints across several time periods rather than focusing only upon the terminal period. This is important as it allows retailers to keep the cash position in intermediate periods within risk limits for satisfying compliance regulation requirements or above a desired risk level if the company is financially constrained. This risk management across intermediate periods is also important in the methodology, as retailers will continue to operate after the terminal period, and in practice, risk management needs to feed forward continuously. Consequently, it is important in practice to incorporate the risks during the intermediate time periods and to re-run the model for all time periods, rolling forward, when updated information becomes available. The same rationale applies to risk management at different confidence levels, as well.

This research has made contributions to the general direction of methodology. It is possible to integrate additional details, for instance regarding the special market characteristics of the price formation process and load prediction errors, to consider different time specifications, as well as cross-hedging with related markets, most of which present substantial but essentially computational extensions. But, more generally, this research has demonstrated that more accurate results can be achieved in the electricity retailing business by incorporating path-dependencies in the generated scenarios and using multistage evaluation to optimize hedging at intermediate stages. We found that stochastic optimization, combined with a risk constraint matrix framework and allied to the HSS scenario building process, provided a viable methodology for this class of problems. Furthermore, it provides insights into the relative sensitivity of risk management parameters to different kinds of market participants in this context.

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**Janne Kettunen** (M'08) is an Assistant Professor at the University of Calgary, Calgary, AB, Canada. His research interests are focused on the decision analytic modeling of investment under market uncertainties, specifically in the contexts of electricity and carbon markets.

Prof. Kettunen was one of the four finalists in Dennis J. O'Brien United States Association for Energy Economics Best Student Paper Competition with the paper "Electricity investment behavior in response to climate policy risk" in December 2008.



**Ahti Salo** received the M.Sc. and Dr.Tech. degrees from the Helsinki University of Technology, Helsinki, Finland, in 1987 and 1992, respectively.

He is a Professor of systems analysis at the Systems Analysis Laboratory of the Helsinki University of Technology. His current research interests include topics in portfolio decision analysis, multi-criteria decision making, risk management, efficiency analysis, and technology foresight. He has been responsible for the development and deployment of methodological support for numerous high-impact decision and policy processes, including *FinnSight 2015*, the national foresight exercise of the Academy of Finland and the Finnish Funding Agency for Technology and Innovation (Tekes).



**Derek W. Bunn** is a Professor at the London Business School, London, U.K., with research on the energy sector extending back over 30 years. He is the author of numerous research papers and books in the areas of forecasting, decision analysis, and energy economics. He has advised many international companies and government agencies in this sector.

Prof. Bunn has been the Editor of the *Journal of Forecasting* since 1984, a previous Editor of *Energy Economics*, and Founding Editor of the new *Journal of Energy Markets*.